The Executive MBA Program (EMBA) prepares middle and upper level professionals for successful careers in general management. The program provides an accelerated, Fri day and Saturday format to meet the developmental needs of working professionals. Participating progress through the program as a cohort with emphasis on the immediate practical application of current business concepts, technology and skills for a global economy.

Learning Goal	Learning Objectives	Where to	How to Measure?	Implementation
		Measure?	(Rubrics)	Status
Leadership and Change management:  Our graduates will use team building and high-performance management behaviors to lead a team task successfully in competitive environment.(L1)	<ol> <li>Out students will have highperformance leadership skill (L11)</li> <li>Our students will know how to build a team successfully in competitive environment</li> <li>Our students will effectively manage team members for solving organizational challenges.</li> </ol>	1. Course-embedded survey	<ol> <li>Course-embedded survey</li> <li>Reflective assessment of leadership styles/skills completed field trip</li> </ol>	
Global perspective:  Our graduates will have a global perspective. (L2)	<ol> <li>Our student will understand global business issues and relate current issues to emerging business opportunities (L21)</li> <li>Our students will have command of business English or other language of major global market. (L22)</li> </ol>	<ol> <li>Course-embedded case analysis</li> <li>International filed trip</li> <li>Global business communication program</li> </ol>	Course-embedded assignment evaluation(R21)      English Presentation evaluation(R22)      Assessment of individually written case assignments, project deliverable	
Ethically & Socially Conscious Reasoning:  Our graduates will understand the gravity of ethical behavior	1. Our student will identify ethical and social dilemma and be able to recognize and evaluate alternative courses of action (L31)	Course-embedded assignment     Course-embedded survey	<ol> <li>Term paper evaluation (R31)</li> <li>Course-embedded</li> </ol>	

and corporate social responsibility. (L3)	2. Our students will know the professional code of conduct within their discipline (L32)		survey (R32)
Strategic Thinking & Cross-disciplinary Competency:  Our graduates will be able to strategically analyze business cases and integrate different disciplines in solving business problems. (L4)	<ul> <li>1. Our student will use appropriate analytical techniques to solve business problems and will demonstrate the ability of sound business judgment (L41).</li> <li>2. Our students will synthesize different discipline areas (L42)</li> </ul>	Course-embedded assignment     Course-embedded case analysis	<ol> <li>Project Report (R41)</li> <li>Assessment of individual written case assignments, projects, and other analytical assignments</li> <li>Case study exercise</li> </ol>

### Rubrics to assess achievements of learning objectives

# L1. Leadership and teamwork: Our graduates will use team building and high-performance management behaviors to lead a team task successfully in competitive environment.

L11. Out students will have high-performance leadership skill

	Performance Levels			
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)	
1. Confidence	Gives an impression of reluctance or	Looks comfortable and confident in	Uses strong verbal and non verbal	
	uncertainty about exercising leadership	exercising leadership duties	behavior to convey authority and	
			concern	
2. Balance between task	Focuses exclusively on task to be	Balances the need for task accomplishment	Assigns tasks to members whose	
and interpersonal relations	accomplished without regard to the people	with the needs of individuals in the group.	unique talents contribute directly to the	
	or focuses exclusively on interpersonal		task. Uses positive reinforcement.	
	relations without regard to task		Delegates as needed.	
3. Ability to listen	Asks for ideas or suggestions but neglects	Listens actively and shows understanding by	Provides summary of important	
	to consider them.	paraphrasing or by acknowledging and	discussions at regular intervals	
		building on others' ideas.		
4. Agenda	Has an incomplete or vague agenda for the	Has a clear agenda for the group	Circulates a prepared agenda in	
	group		advance	

# L12. Our students will know how to build a team successfully.

	Performance Levels			
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)	
1. Commitment	Seems reluctant to engage fully in	Consistently demonstrates commitment to	Follows up on ideas and suggestions from	
	discussions and task assignments	the project by being prepared for each	previous meetings and reports findings to	
		group meeting	the group	
2. Balance between task	Focuses exclusively on task to be	Balances the need for task	Volunteers to assist others and shares	
and interpersonal	accomplished without regard to team	accomplishment with the needs of	information openly	
relations	member or focuses exclusively on	individuals in the group		
	interpersonal relations without regard to			
	task			
3. Contributions	Does not offer ideas or suggestions that	Frequently offers helpful ideas or	Listens actively and shows understanding	
	contribute to problem solving	suggestions	by paraphrasing or by acknowledging and	
			building on others' ideas	
4. Stays on track	Takes the group off track by initiating	Introduces suggestions and ideas that are	Uses tact and diplomacy to alert group that	
	conversations or discussions unrelated to	relevant to the task	focus has strayed from the task at hand	
	the task			

### L13. Our students will effectively manage team members for solving organizational challenges.

	Performance Levels		
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)
1 Ability to clearly specify	Fails to adequately address change	Address change management issues with	Adequately address is the risks associated
team focus in responding to	management issues; risks associated	uncertainties	with uncertainties
organizational challenge	with uncertainties		
2. Creative solution finding	Selection solve problem state in main	Selection meets all objectives and	Selection meet all objective with their own
in responding to	objective using regular way	maximize solutions to all problems with	and innovative way
organizational challenge		their own way	
3. Feasibility	Not a viable business opportunity	People willing to invest \$\$ in the	Represent exceptional market potential and
		opportunity	exclusivity

# L2. Global Perspective: Our graduates will have a global perspective.

### L21. Our students will define global business issues and relate these to emerging business opportunities

	Performance Levels		
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)
1. Identification of global	No or incomplete identification of some	Some identification of most of the	Clear and detailed identification of relevant
issues	or all of the following relevant global	relevant issues	issues
	issues: economic, cultural, legal,		
	demographic		
2. Analysis of global issues	No analysis of impact of relevant global	Some analysis of impact of global issues;	Clear, accurate and detailed analysis of

	issues; erroneous analysis of impact	some inaccuracies in analysis	impact of relevant global issues
3. Application of analysis to	No application of analysis to specific	Some application of analysis to specific	Clear application of analysis to global
global business situation	global business situation; incorrect	global business situation, weak	business situation; valid conclusions and
	conclusions or recommendations made.	conclusions or recommendations made	good recommendations given
4. Cultural differences	Fails to adjust for cultural differences	Some consideration given to cultural	Extensive consideration given to cultural
		differences	differences, including appropriate
			modification of communication

# L22. Our students will have command of business English or other language of major global market

	Performance Levels			
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)	
1. Knowledge	A few of the required elements (vocabulary, structures, and/or cultural context) are complete and correct.	Some of the required elements (vocabulary, structures, and/or cultural context) are complete and correct.	Most of the required elements (vocabulary, structure, and/or cultural context) are complete and correct.	
2. Comprehension	The response shows little understanding of main ideas and/or details	The response shows some understanding of main ideas and details.	The response for the most part shows understanding of main ideas and most details.	
3. Communication	The communication skills and strategies are minimally evident, appropriate, and/or correct.	The communication skills and strategies are somewhat complete, appropriate and/or correct.	The communication skills and strategies are mostly complete, appropriate and correct.	

# L3. Ethically & Socially Conscious Reasoning: Our graduates will understand the gravity of ethical behavior and corporate social responsibility L31. Our students will identify ethical and social dilemma and be able to recognize and evaluate alternative courses of action.

	Performance Levels		
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)
1. Identifies Dilemma	Has a vague idea of what the dilemma	Identifies the dilemma, including	Describes the dilemma in detail having
	is and is uncertain what must be	pertinent facts, and ascertains what must	gathered pertinent facts. Ascertains exactly
	decided in individual or business	be decided in individual or business	what must be decided in individual or
	behavior	behavior	business behavior
2. Stakeholders Consideration	Fails to recognize all stakeholders or	Recognizes stakeholders and explores	Recognizes all stakeholders and fully
	explores consequences and	some of the consequences and	explores consequences and
	threats/opportunities	threats/opportunities fairly effectively	threats/opportunities
	ineffectively		
3. Options development	Failed to identify all of the relevant and	Identified most of the relevant practical	Correctly identified all of the relevant
	practical options	options, but overlooked some related	practical options and all of the related
		conceptual problems and issues	conceptual problems and issues
4. Options Evaluation	Failed to provide weightings of various	Provided some evaluation of ethical and	Provided appropriate and defensible
	ethical and social arguments and	social reasons and arguments, but	evaluations for all relevant arguments
	reasons	overlooked important factual or logical	noting wherever necessary factual
		errors in some reasons	assumptions, logical errors, or conceptual
			confusions.
5. Decision and Action	Has difficulty identifying and	Formulates an implementation plan that	Formulates an implementation plan that
	appropriate course of action from	delineates the execution of the decision	delineates the execution of the decision

among options	and that evidences a thoughtful reflection
	on the benefits and risks of action

### L32. Our students will know the professional code of conduct within their discipline

	Performance Levels			
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)	
1. Importance	Somewhat appreciates the importance of keeping professional code of conduct	Mostly appreciates the importance to keep professional code of conduct	Fully appreciates the importance of keeping professional code of conduct.	
2. Understanding	Somewhat understands the detailed contents of professional code of conduct	Mostly understands the detailed contents of professional code of conduct	Fully understands the detailed contents of professional code of conduct.	

# L4. Strategic Thinking & Cross-disciplinary Competency: Our graduates will be able to strategically analyze business cases and integrate different disciplines in solving business problems.

### L41. Our students will use appropriate analytical techniques to solve business problems and will demonstrate the ability of sound business judgment.

	Performance Levels		
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)
1. Factual knowledge	Shows little knowledge of case facts,	Shows solid understanding of case facts	Shows through grasp of case facts and
	makes factual mistakes		offers additional factual knowledge about
			company or industry
2. Application of strategic	Misuses strategic analysis tools,	Appropriately strategic analysis tools,	Shows strong understanding and

analytical Tools	concepts, and techniques	concepts, and techniques	application of strategic analysis tools,
			concepts, and techniques
3. Application of financial	Fails to incorporate financials into case	Shows knowledge of ratios and trend	Applies ratios and trend analysis to
analysis	analysis or shows only limited attempts	analysis; demonstrates understanding of	develop sound judgments about company
	to understand financials	firm's financial standing	situation and prospects; presents financial
			analysis professionally
4. Identification of case	Neglects to identify case issues;	Clearly identifies the key issues in the	Develops a well-integrated statement of
problems/issues	recounts facts of case with little	case and demonstrates understanding of	the complex issues of the case and
	analysis	company's decision situation	demonstrates understanding of situation
5. Generation of alternatives	Identifies weak or infeasible	Generates 2 or 3 feasible alternatives for	Develops 2 or 3 insightful alternatives for
	alternatives with little attention to case	resolving the key issues of the case	resolving the issues; offers specificity and
	issues		originality
6. Recommendations	Offers weak recommendations or pays	Provides well-reasoned recommendations	Integrates alternatives into a well-
	little attention to addressing case issues	that follow from the preceding analysis	developed action plan; offers specificity,
		and clearly address case issues; no	priorities, and sequencing of actions
		surprises	
7. Business judgment	Shows little attention to presenting	Provides good arguments backed up with	Provides strong rationale and convincing
	sound arguments or backing up ideas	factual knowledge, analysis, and	arguments throughout; demonstrates sound
	with analysis; offers "I think"	persuasive rationale	business judgment
	statements		

L42. Our students will synthesize different discipline areas.

	Performance Levels		
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)
1. Consideration	Deals only with a single perspective	Begins to relate alternative views from	Addresses perspectives noted previously,
	and fails to discuss possible	other disciplines to qualify analysis.	and additional diverse perspectives other
	perspectives from other disciplines.		disciplines to qualify analysis.
2. Management principle	Lacks understanding of basic	Shows clear comprehension of basic	Integrates and applies basic management
	management principles and strategic	management principles and strategic	principles and strategic thinking approach
	thinking approach	thinking approach.	across multiple disciplines.
3. Discipline knowledge	Does not incorporate appropriate	Somewhat applies appropriate	Clearly and reflectively applies appropriate
	argumentation and methodology of	argumentation and methodology of other	argumentation and methodology of other
	other disciplines	disciplines	disciplines
4. Intellectual sensitivity	Does not yet demonstrate intellectual	Somewhat Demonstrates intellectual	Demonstrates a high degree of intellectual
	acuity, imagination, and sensitivity.	acuity, imagination, and sensitivity.	acuity, imagination, and sensitivity.
5. Horizontal synthesis	Does not yet integrate interdisciplinary	Partially integrates interdisciplinary skills	Successfully integrates interdisciplinary
	skills and knowledge.	and knowledge.	skills and knowledge.
6. Vertical synthesis	Does not yet demonstrate awareness of	Demonstrates some awareness of inter-	Clearly demonstrates an awareness of
	inter-relationships among self, the	relationships among self, the discipline,	inter-relationships among self, the
	discipline, business, and society.	business, and society	discipline, business, and society.