Learning Goal	Learning Objectives	Where to	How to Measure?	Implemen
		Measure?	(Rubrics)	tation
Research Qualification Our graduates will have skills (or ability) to conduct quality research. (L1)	 Graduate will have basic quantitative skills for research. (L11) Graduate will have basic theory, analytical research tools, and background about their research area (L12) 	 Qualification Exam Qualification Exam 	 Qualification exam evaluation Qualification exam evaluation 	Status
Professional Communication Our graduates will be effective professional communicators. (L2)	 Our student will create well-written professional papers on a research topic (L21) Our students will deliver an effective oral presentation on a research topic (L22) 	 Proposal of Dissertation, Defense of Dissertation Proposal of Dissertation, Defense of Dissertation, 	 Dissertation evaluation Dissertation evaluation 	
Analytical and Creative Thinking Our graduates will be capable researchers. (L3)	 Our student will identify and diagnose management/research problems. (L31) Our students will engage in management research and present the findings of such research effectively. (L32) 	 Proposal of Dissertation, Defense of Dissertation, Proposal of Dissertation, Defense of Dissertation, 	 Dissertation evaluation (R31) Dissertation evaluation, (R32) 	
Academic Teamwork Our graduates will use team building successfully.(L4)	1. Our students will know how to build a academic team successfully(L41)	1. Course-embedded project	1. Course-embedded survey (R41)	

Rubrics to assess achievements of learning objectives

L1. Research Qualification: Our graduates will have skills (or ability) to conduct quality research.

	Performance Levels		
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)
1. Logic and organization	Arguments are poorly organized, do not	Most but not all of the arguments are well	All arguments are well organized, flow
	flow well, and are hard to follow.	organized, flow logically, and are easy to	logically, and are easy to follow.
		follow.	
2. Identification of	Neglects to identify case issues; recounts	Clearly identifies the key issues in the case	Develops a well-integrated statement of
research problems	facts of case with little analysis	and demonstrates understanding of the	the complex research issues
		research issues	
3. Effective literature search skills	No literature or used of inappropriate web-	Uses more than one research source but	Uses multiple research sources and makes
search skins	based sources; sources are not come from	demonstrates no attempt to incorporate	effective use of current and reliable
	professional literature; sources are not	current information; most sources are	information; sources are authoritative or
	current and/or relevant.	authoritative or come from professional	come from the professional literature;
		literature; sources are generally current	includes current relevant sources.
		and relevant.	
4. Application of quantitative tools	Misuses quantitative analysis tools,	Appropriately quantitative analysis tools,	Shows strong understanding and
qualiticative tools	concepts, and techniques	concepts, and techniques	application of quantitative analysis tools,
			concepts, and techniques

L11. Graduate will have basic quantitative skills for research

ſ	5. Consistent conclusions	No or very weak connection between	Reasonable connection between analysis	Very strong connection between analysis
		analysis and conclusions	and conclusions; there may be minor	and conclusions; there are no
			inconsistencies	inconsistencies.

L12. Graduate will have basic theory, analytical research tools, and background about their research area.

	Performance Levels		
Traits	1 (Fail to expectations)	2 (Meets Expectations)	3 (Exceed Expectations)
1. Understanding Theory.	· Misunderstands or superficially	· Understands most but not all aspects of	· Correctly understands all aspects of
	understands assumptions, motivations,	basic theory.	basic theory.
	justifications and implications of basic		
	theory.		
2. Application of Theory	· Derivation or application of theory is	· Derivation or application of theory	· Derivation or application of theory
	not strong enough to support research	supports research arguments, but with	strongly supports research arguments.
	arguments.	some logical gap or unnatural	
		assumptions.	
3. Proper use of effective	· Methods and tools used for research is	· Methods and tools used for research is	· Methods and tools used for research is
research tools.	irrelevant with research arguments.	relevant with research arguments. But	perfectly adequate to address a research
		there is a room for improvement.	arguments.
4. Understanding currently	• Has no knowledge of currently	· Has some knowledge of currently	· Fully aware of currently important or
important issues on	important or actively discussed topics in	important or actively discussed topics in	actively discussed topics in their
research area.	their research area.	their research area.	research area.

L2. Professional Communication: Our graduates will be effective professional communicators.

	Performance Levels		
Traits	1 (Fail to expectations)	2 (Meets Expectations)	3 (Exceed Expectations)
1. Logic & Organization	· Does not develop ideas cogently	· Develops unified and coherent ideas	· Develops ideas cogently, organizes
	· Uneven and ineffective overall	within paragraphs with generally	them logically with paragraphs and
	organization	adequate transitions	connects them with effective transitions
	· Weak logical flow	· Clear overall organization relating most	· Clear, effective introduction and
	· Unclear or missing introduction or	ideas together, but some ideas seem	conclusion.
	conclusion.	illogical and/or unrelated	· Provides clear organization scheme to
	· Few headings or paragraph breaks	· Adequate introduction and conclusion	guide reader through logic of analysis
	· Weak or unfocused thesis statement	· Provides organized analysis that	· Hooks reader with clever/insightful
		generally maintains focus	opener to clearly identify research
		· Opens with clear statement of research	issues
		problems/issues	
2. Language	• Employs words that are unclear or	· Word forms are correct	· Employs words with fluency
	inappropriate	· Uses some academic terms	· Develops concise standard
	• Sentence and structures problems.	· Sentence structure is quite effective	English/Korean sentences
	· Errors are seriously distracting	· Presence of a few errors is not	· Uses many academic terms
		distracting.	appropriately

L21.Our student will create well-written professional papers on a research topic

2. 6	XX7 '.'	XX71 '1 .1 1 ' .1	
3. Spelling and Grammar	· Writing contains numerous errors in	• While there may be minor errors, the	• The writing is essentially error-free in
	spelling and grammar which interfere	writing follows normal conventions of	terms of spelling and grammar
	with comprehension.	spelling and grammar throughout, and	• The writing is carefully proofread
	· Was not even briefly edited	has been proofread	· Uses correct spelling throughout and
	· Uses many misspelled words and shows	· Has spell-checked, but may miss a typo	demonstrates strong vocabulary skills
	only elementary vocabulary feel	of use an inappropriate word/term	
4. Development of Ideas	· Most ideas unsupported, confusion	· Supports most ideas with effective	· Explores ideas thoroughly supports
	between personal opinion and evidence	examples references, and details	points fully using a balance of
	· Includes much information that is not	· Minor support for ideas is inconsistent,	subjective and objective evidence,
	relevant.	reasoning unclear.	reasons effectively making useful
			distinctions
5. Purpose and Audience	• The purpose and focus of the writing are	• The writer has made adequate decisions	• The writer's decision about focus,
	not clear to the reader	about focus, organization, style, and	organization, style and content fully
	· Never addresses the right audience.	content so as to achieve the purpose of	elucidate the purpose and keep the
		the writing	purpose at the center of the piece
		· Address the right audience more than	· Always addresses the right audience.
		once	
6. Format	· Not in memo format	· Uses correct format with minor error	· Correct format.
	· No or sloppy exhibits.	· Appropriate, titled exhibits	· Seamless references.
	· Does not refer to exhibits	· Refers to exhibits in body of paper	· Uses bullets where appropriate to make
		· Looks professional (fonts, etc.).	good use of space
			· Attractive exhibits.
			· Attractive, professional looking memo

L22. Our students will deliver an effective oral presentation on a research topic

	Performance Levels		
Traits	1 (Fail to expectations)	2 (Meets Expectations)	3 (Exceed Expectations)
1. Organization	· No opening statement, or irrelevant	· Has opening statement relevant to topic,	· Has a clear opening statement that
	statement	and gives outline of speech.	catches
	· Loses focus more than once.	• Mostly organized with some transitions.	audience's interest and gives overview.
	· Does not manage time effectively.	· Allows enough time to deliver speech,	• Stays focused throughout.
		although it could have been better edited	· Has transition statement, ties sections
			together.
			• Effective time management.
2. Quality of slides	· Sloppy and/or unprofessional.	· Readable, professional, appropriate	· Readable, professional, imaginative
	• May be difficult to read.	number	and/or high quality (without being a
	• Many slides are superfluous.		distraction).
3. Voice quality and pace	· Demonstrates one or more of the	· Can easily understand appropriate	· Excellent delivery.
	following: mumbling, hard to	pace and volume.	· Conversational attitude, modulating
	understand English, too soft, too loud,	• Delivery is mostly clear and natural	voice,
	too fast, too slow, "umms."		· Projects enthusiasm, interest,
			confidence.
4. Mannerisms	· Demonstrates one or more distracting	· No distracting mannerisms.	· Uses body language effectively (and
	mannerisms, which may include bad	· Decent posture.	naturally) to maintain audience's
	posture, shifting feet, etc.		interest

5. Professionalism	· Does not meet minimum requirements	· Meets minimum standards for recent-	· Dresses as if already a working
	for formal dress.	graduate formal dress	professional (quality, style, color
	• Makes excuses for the presentation.	· Treats audience professionally, word	choices)
	· Word choice is not appropriate for	choice is acceptable (does not use slang)	· Treats audience professionally
	audience.	· Keeps nervousness under control	· Confident, shows command of topic
	· Inappropriately informal, does not stay		
	"in role."		
6. Use of media/rapport	· Relies heavily on slides or notes.	· Looks at slides to keep on track with	· Slides are use effortlessly to enhance
with audience	• Makes little eye contact. Inappropriate	presentation.	speech.
	number of slides (too many or too few).	• Appropriate number of slides.	· Speech are perfectly supported by
		• Maintains eye contact most of the time.	slides
			· Perfect eye contact.
7. Ability to answer	· Cannot address basic questions.	· Can address most questions with correct	· Answers all questions with relevant,
questions.		information	correct information.
			· Speaks confidently.

L3. Analytical and Creative Thinking: Our graduates will be capable researchers.

T	Performance Levels			
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)	
1. Identify management /	Management/research issues are not	Addresses most of the major management	Addresses all the major management /	
research issues and	identified or identified inappropriately	issues appropriately but omits or	research issues and most of the minor	
concepts		inappropriately a few of the minor ones	ones	
2. Identify alternative	Does not identify alternatives	Identifies and discusses a set of feasible	Identifies a set of feasible options that	
options		alternatives	demonstrates creativity and the ability to	
			integrate knowledge	
3. Quantitative evaluation	Evaluation is poor, not consistent with the	Evaluation is adequate, relatively	Evaluation is effective, consistent with	
	criteria or does not use facts correctly	consistent with criteria and facts are	criteria and facts are used correctly	
		generally used correctly		
4. Qualitative evaluation	Evaluation is poor, not consistent with the	Evaluation is adequate, coherent, relatively	Evaluation is effective, demonstrates	
	criteria incoherent or does not use facts	consistent with criteria and facts are	creativity, coherent, consistent with	
	correctly	generally used correctly	criteria and facts are used correctly	
5. Present and organize	Analysis is poorly organized and does not	Analysis is reasonably well organized and	Analysis is very well organized and flow	
work in a logical	flow effectively	flow is adequate	is effective	
manner				
6. Use new ideas and	Absence of any new ideas and creative	Integrates ideas and analytical methods	Effectively integrates ideas and analytical	
analysis methods not	analytical methods	from other sources not directly presented	methods from other sources not directly	

L31. Our student will identify and diagnose management/research problems

includes in the problem		in the case reasonably well	presented in the problem
7. Use ethical and	Sources are inappropriate, not well	Sources are fair, reasonably well	Sources are appropriate, well documented
professionally	documented and poorly cited. Decisions	documented and cited. Where appropriate	and effectively cited.
responsible	are not ethically sound, credible, or are	the decision is ethically sound, credible,	Where appropriate the decision is
documentation and	frivolous	and not frivolous	ethically sound, credible, and not
propose ethical and			frivolous
responsible solutions			

L32. Our students will engage in management research and present the findings of such research effectively.

The ! 4 m	Performance Levels		
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)
1. Preparation: "fact	No significant research	At least 3 sources of relevant research	Research that goes beyond "literal"
finding"			categories into "lateral" for points of
			comparison
2. Preparation:	No clear cut problem or objective	A problem identified but no or only vague	All problems clearly stated and multiple
"problem/objective	identified	objectives	objectives prioritized toward solution
finding"			opportunities
3. Incubation: "idea	Not many ideas generated with little	Good number of ideas but not overly novel	Many ideas of a diverse nature
finding"	novelty or diversity	or diverse	
4. Illumination: "solution	Selection fails to meet objective(s)	Selection solves problem stated in main	Selection meets all objectives/maximizes
finding"		objective	solutions to all problems
5. Verification:	Not a successful solution	Minimally successful (modification or	Highly successful solution (uniquely
"acceptance finding"		improvement)	creative)
(idea is proven)			

L4. Academic teamwork: Our graduates will use team building successfully.

	Performance Levels			
Traits	1 (Fails to Meet Expectations)	2 (Meets Expectations)	3 (Exceeds Expectations)	
1. Commitment	Seems reluctant to engage fully in	Consistently demonstrates commitment to	Follows up on ideas and suggestions from	
	discussions and task assignments	the project by being prepared for each	previous meetings and reports findings to	
		group meeting	the group	
2. Balance between task	Focuses exclusively on task to be	Balances the need for task	Volunteers to assist others and shares	
and interpersonal	accomplished without regard to team	accomplishment with the needs of	information openly	
relations	member or focuses exclusively on	individuals in the group		
	interpersonal relations without regard to			
	task			
3. Contributions	Does not offer ideas or suggestions that	Frequently offers helpful ideas or	Listens actively and shows understanding	
	contribute to problem solving	suggestions	by paraphrasing or by acknowledging and	
			building on others' ideas	
4. Stays on track	Takes the group off track by initiating	Introduces suggestions and ideas that are	Uses tact and diplomacy to alert group that	
	conversations or discussions unrelated to	relevant to the task	focus has strayed from the task at hand	
	the task			

L41. Our students will know how to build an academic team successfully